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2021 COURSE SCHEDULE

Applied Lighting for Hubbell Lighting Products
 June 22-23 | Austin, TX
 Sept 21-22 | Greenville, SC

Controls - Product and Systems Applications
 Aug 26-27 | Austin, TX
 Oct 21-22 | Austin, TX

Fundamentals of Lighting
 Aug 10-11 | Austin, TX
 Dec 7-8 | Greenville, SC

Fundamentals of Controls
 Aug 12 | Dallas, TX
 Dec 9 | Greenville, SC

NX Controls - Applications Training
 July 29-30 | Austin, TX
 Oct 7-8 | Austin, TX

NX Controls - Installation & Programming
 July 27-29 | Austin, TX
 Oct 5-7 | Austin, TX

LitePro DLX Design Software Workshop
 July 22-23 | Austin, TX

Hubbell Lighting Agent Sales Training-Online
 Jan 11-21 & April 5-15 | Commercial
 Feb 8-18 & May 3-13 | Controls
 March 8-18 & June 7-17 | Architectural

Hubbell Lighting Agent Sales Training*
 July 13-25 | Greenville, SC
 Nov 2-4 | Greenville, SC

Hubbell Lighting ACES Program Certification*
 July 22-23 | Austin, TX
 Oct 26-27 | Greenville, SC

*Class limited to Hubbell Lighting Agents



2021 COURSE DESCRIPTIONS

Applied Lighting for Hubbell Lighting Products

This two-day training event will provide a solid foundation for the application of Hubbell Lighting and control products for both interior and exterior spaces. This will include new construction and retrofit project products. A wide variety of products are addressed including those used in commercial offices, industrial facilities, healthcare facilities, outdoor parking lots and sports fields/arenas. The latest lighting trends are highlighted along with best practice guidelines for interior and exterior spaces.

Controls - Product and Systems Applications

During this two and a half day program, students participate in an interactive approach to real world lighting controls applications for interior and exterior spaces. Lecturers provide attendees with details for products and how they are applied, students take this information and as a group apply products in application and report their recommendations to the class.

Fundamentals of Lighting

Designed for professionals new to the lighting industry or seasoned professionals looking for a refresher, this two-day workshop focuses on the fundamental principles of lighting and introduces today's latest advancements in lighting technology. Through hands-on training and real-world applications, we take an interactive approach to educating our participants in general lighting terminology, lamps and ballasts, solid-state lighting technology, light, vision, and color, optical control and basic application principles.

Fundamentals of Controls

A great fit for people new to the lighting industry or people who want to refresh their knowledge of controls. This one-day course is focused on the basics of lighting controls. Through this program, participants will gain an understanding of various control solutions including motion sensing, daylight harvesting, panel-based lighting control systems, and wireless lighting control systems. In addition, participants will also be exposed to the current legislation and building codes, such as ASHRAE, IECC, and California's Title 24, that are changing the controls landscape. At the end of this course, participants should be able to identify opportunities in various applications for a lighting control system, specify the control requirements based on the lighting fixture criteria and recommend an appropriate solution based on the application requirements.



NX Controls - Applications Training

During this one and half day course, students will participate in an interactive approach to controls applications. Instructors will provide product information, and then show students how to apply products to put together a lighting control solution, develop a sequence of Operation and validate their design. Student will use HCS tools, such as Bluebeam, to create lighting control layouts, take-off quantities for quotations, and produce project submittals.

NX Controls - Installation & Programming

Attendees of this two-and-a-half-day course will acquire the knowledge and skills required to install, program, operate and maintain an NX distributed intelligent lighting control system. Students will use actual products to simulate sample project and learn to configure those systems using the NX mobile application. Topics covered include system design, use case/sequence of operation, installation best practices, detailed start-up, programming procedures/techniques and troubleshooting for both wired and wireless NX Distributed Intelligence lighting control systems. This course will include the basics of connecting to and using the NXAC Area Controller. This course will not cover in-depth startup and troubleshooting of networked NX Distributed Intelligent lighting controls systems.

LitePro DLX Design Software Workshop

This fast-paced workshop is intended for application engineers, lighting specialists, and sales representatives who prepare lighting design calculations. The LitePro DLX software can be used for both simple lighting calculations as well as sophisticated 3D modeling of an illuminated space. In this course you will learn how to deal with architecture as a whole- starting with a rectangular room, moving on to planning a complete floor and then a whole building and its surroundings which includes exterior site elements and parking facilities. Participants will be led through the program by experienced trainers who work with the program themselves.

Hubbell Lighting Agent Sales Training*

During this multi day course Hubbell Lighting agents will be trained on our products, services, and selling tools in hands-on interactive environment during in person training or with on-demand training modules during virtual training

*Class limited to Hubbell Lighting Agents.

Hubbell Lighting ACES Program Certification*

Interested in becoming ACES Certified or learning about the program? Contact the Lighting Solutions Center for details. *Class limited to Hubbell Lighting Agents



THE EVOLUTION OF LIGHTING EDUCATION

Hubbell Lighting offers an unprecedented opportunity to gain a cutting-edge lighting education in an environment that brings today's most relevant lighting solutions to life. Our 25,000 sq. ft. Lighting Solutions Center, located at our Greenville, SC headquarters, is engineered to present a total solutions approach to current lighting challenges and to evolve to meet future lighting challenges head-on. Unique features of this forward-thinking, engaging educational facility include:

- Application vignettes with multi-media presentations about today's lighting challenges
- State-of-the-art training rooms and amphitheater with versatility to showcase products specific to the subjects discussed
- A dedicated staff with extensive experience and professional accreditations
- Assistance with course, accommodation, and entertainment arrangements
- Continuing Education Credits (CEUs) are available for most classes

Home Green Grown

Hubbell Lighting clearly demonstrates its commitment to environmental responsibility by showcasing its products and proven processes by building and operating a LEED Silver certified headquarters. Real world applications of environmentally friendly ways to light our daily lives are easily recognizable throughout. The Lighting Solutions Center is a shining example of our big picture commitment to sustainability.

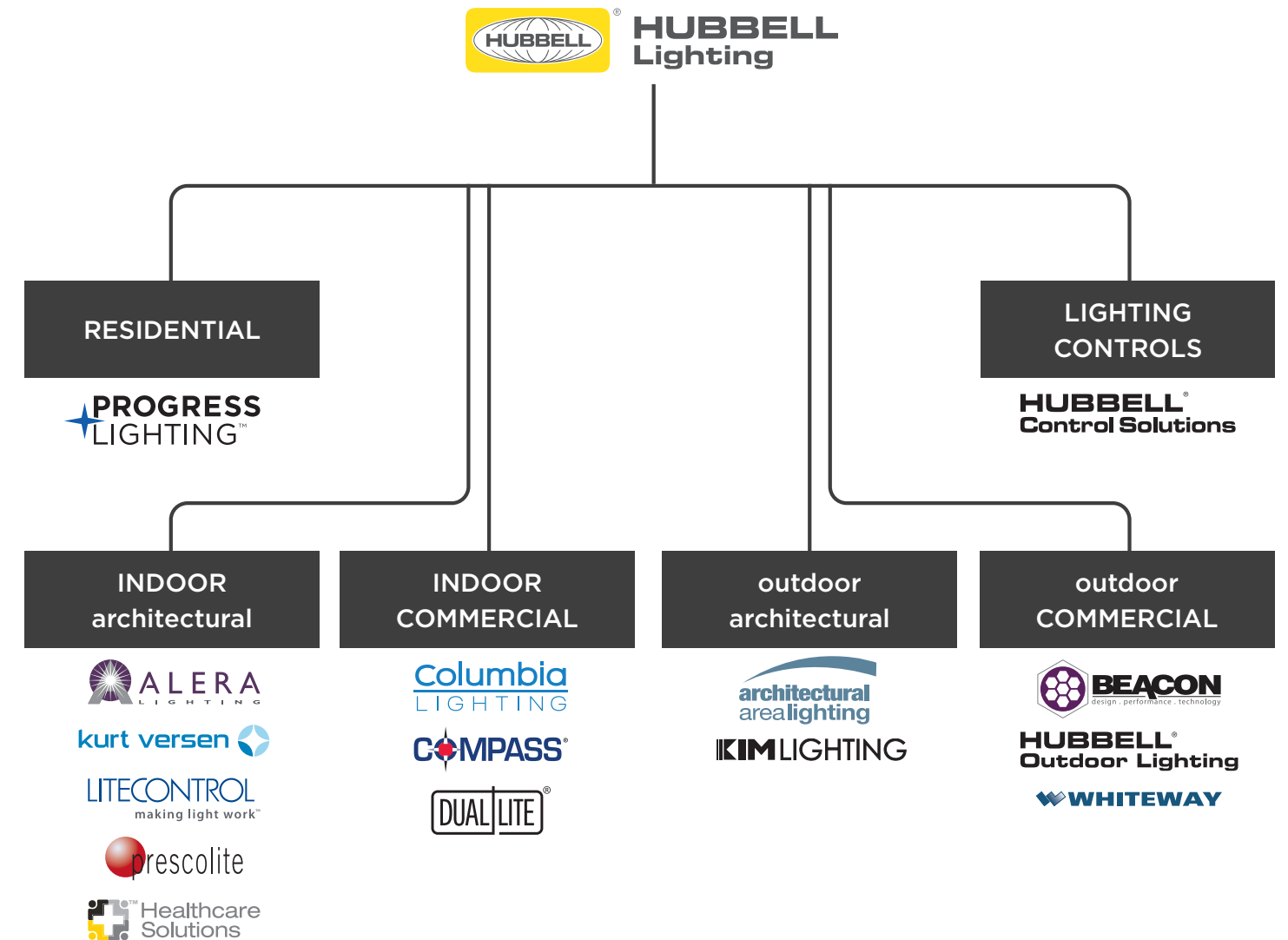
Need Further Proof?

- Hubbell Lighting offers one of the most comprehensive range of LED residential and commercial products in the industry, many of which have been accepted into the IES Progress Report.
- We are proud members of the United States Green Building Council.
- Our Hubbell Lighting Headquarters continues to be acknowledged for achievement in sustainability.



OUR DISTINCT QUALITY BRANDS

Hubbell Lighting, headquartered in Greenville, SC, is a core business platform of Hubbell Incorporated. The platform supplies a comprehensive range of indoor and outdoor lighting products to industrial, commercial and institutional applications and is one of the largest manufacturers of residential lighting fixtures in North America.



Hubbell Lighting Today

In continuing the tradition of growth and innovation that Hubbell Lighting was built on more than a century ago, we are focused on delivering high quality, dependable products. Internally, we are supported by our knowledgeable customer care teams and in the field, we work with our channel partners to deliver our product to market. Our network of distributors and retailers provide sales support through local inventory and expertise for the end-consumer. Together, they form a partnership with Hubbell Lighting that has played an important role in supporting our growth throughout the history of the company.

Hubbell Lighting Tomorrow

Hubbell Lighting is focused on delivering innovative products, industry leading service, and a valued partnership with our customers.

VISITOR INFORMATION-GREENVILLE, SC



Registration

Interested participants may register for any course online at: www.lightingsolutionscenter.com



Class Times

Classes normally begin at 8:30 a.m. and conclude at 4:30 p.m. You will be notified via email of any changes to the class schedule in advance. Shuttle service from your hotel to the Lighting Solutions Center is available through the Hilton (please notify the front desk that you will need a shuttle). Standard shuttle departure time is 8:15 a.m. from the front entrance of the hotel, unless otherwise notified. Departure from the Lighting Solutions Center in the evening will vary.



Attire

The Lighting Solutions Center dress code is business casual. If your training day falls on a Friday, you have the option of wearing jeans; however, attire should still be considered business casual.



Air Travel

Participants should plan to fly into Greenville-Spartanburg International Airport (GSP) the evening before class begins. Arriving guests may arrange Hilton complimentary shuttle service from the airport upon arrival by making a reservation with the Hilton Front Desk. To make a reservation, call 864.232.4747 and request to speak with the Front Desk (please identify yourself as a Hubbell Lighting guest). Charlotte-Douglas International Airport (CLT) in Charlotte, NC is approximately 1.5 hours from Greenville and may be more cost effective options from certain locations. Participants choosing to fly through these airports will need to arrange transportation to and from Greenville, SC.



Meals

The Lighting Solutions Center provides lunch and snack breaks during class sessions. All other meal requirements are the responsibility of the participant. Those with special dietary requirements should notify the Lighting Solutions Center Coordinator one week prior to arrival to training event.



Smoking Policy

Hubbell Lighting's Greenville, SC headquarters and Lighting Solutions Center is a smoke and tobacco free facility. The use of tobacco in any form including smokeless tobacco and "e-cigarettes" is prohibited anywhere on company property.

HOTEL ACCOMMODATIONS-GREENVILLE, SC

Hilton Greenville

45 West Orchard Park Drive
Greenville, South Carolina 29615

Hotel Discount

The Lighting Solutions Center has negotiated a discounted hotel package with the Hilton Greenville located minutes from the building. The package includes standard room rate plus tax and the following hotel amenities listed below.

- Complimentary WiFi
- Complimentary full breakfast in Bistro 45
- Complimentary shuttle to and from Hubbell Lighting
- Complimentary local/toll free calls
- Complimentary parking
- 6pm same day cancellation

Trip Extensions

For participants wishing to extend their stay in Greenville, the negotiated rate can be extended for two nights after the class session ends, based on availability. To book a reservation, participants may either call the hotel directly or call the national reservation line.

Direct Line: Hubbell Account Manager

864.298.6849

Hubbell Corporate Code: **0000391**

*Be sure to identify yourself as a guest of Hubbell Lighting National

1.800.445.8667

1.800.HILTONS

The details on this page are specific to Hubbell Lighting's Greenville, SC facility. If you are attending a training event at one of our other facilities, logistic details will be provided for that particular event and location after you're registered for the event



EXPLORE GREENVILLE, SC

Hubbell Lighting is located in Greenville, SC – home to over 215 international companies along the I-85 corridor. Greenville is located in the Piedmont region of South Carolina, in the foothills of the Blue Ridge Mountains and is half way between both the Atlanta and Charlotte areas. Greenville’s award winning downtown is the arts and entertainment epicenter for the Upstate with live entertainment ranging from the symphony, art galleries, street vendors, festivals, live music and sporting events. Eclectic dining, exceptional parks and world-class museums round out the city’s cultural experience. There are also a few high adrenaline places to visit such as the BMW Performance Center where you can participate in the BMW Performance Driving School.



EXPLORE GREENVILLE’S ENTERTAINMENT

Fluor Field Baseball

Play ball with the Greenville Drive, a Boston Red Sox affiliate minor league team, at the notorious 6,700 seat stadium overlooking the West End of Greenville. A fun-filled, fan engaging experience great for whether you’re a baseball fan or not.

BMW Performance Center Driving Experience

Be a guest of Hubbell Lighting at a private BMW Performance Center event! While here, you’ll have the chance to be behind the wheel of a variety of BMW vehicles. You may want to race against the clock for awards, do laps, participate in an elimination race, or go off roading with a professional driving instructor.

Topgolf

Win big at Topgolf Greenville where you can indulge in food and drinks while playing golf at a unique, tech-savvy driving range. An experience that is sure to be a hit, Topgolf offers game for all ages and all skill levels.

Downtown Greenville

Downtown offers retail stores, restaurants, live music on the streets of the city, sports events, concerts, breweries, bakeries and even a zoo! Explore, shop or relax in all that this beautiful, exciting city has to offer.

The Brewery Experience of Greenville

Custom, private brewery tours tailored to your personal taste or occasion are offered in the heart of downtown Greenville. Whether your up for an “Afternoon Delight”, “Twilight Tour” or “Hump Day Getaway”, you will be sure to say “Cheers”.

Clemson University

A beautiful university campus on 20,000 acres in the Blue Ridge Mountains and along the popular Lake Hartwell, Clemson offers a unique and diverse learning experience as well as being home to the nationally acclaimed Clemson Tiger Football.

Biltmore Estate

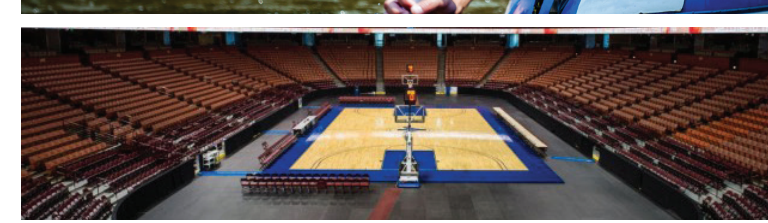
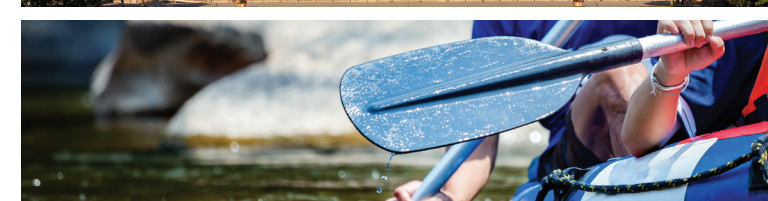
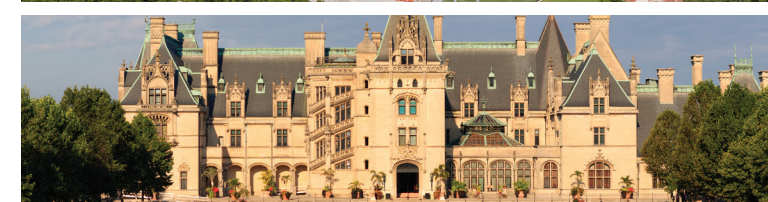
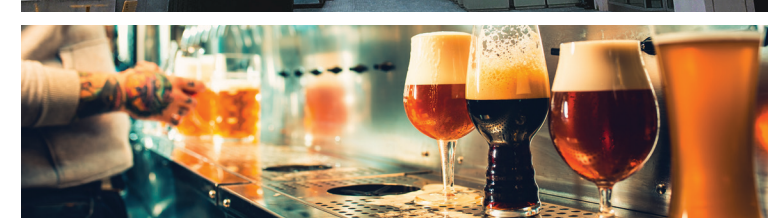
Biltmore Estate is located right outside of Greenville in Asheville, NC and is the largest home in America sitting on over 8,000 acres. Visitors can tour, stay at the Inn, shop, dine and more on the historical home’s grounds.

Whitewater Rafting

Outdoor adventures are a breeze to find and Greenville offers Whitewater rafting experiences along the Chattooga River. The Green River Gorge in Greenville’s backyard lets you coast or get your adrenaline rush as you take on the rapids.

Sport Events, Concerts & Arts

Greenville’s Bon Secours Wellness Arena offers music concerts and events such as hockey with Greenville’s own Swamp Rabbits, basketball, concerts, circus, UFC fighting and more. Greenville also features several Broadway shows and smaller theater productions.





ALERA LIGHTING

ARCHITECTURAL AREA LIGHTING

BEACON PRODUCTS

COLUMBIA LIGHTING

COMPASS

DUAL-LITE

HUBBELL CONTROL SOLUTIONS

HUBBELL OUTDOOR LIGHTING

KIM LIGHTING

KURT VERSEN

LITECONTROL

PRESCOLITE



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